

3000	700,340,401	549,606,067	150,734,334	[ 121,410,427]	
3200	107,157,079	96,037,936	11,119,143	[ 19,738,003]	
3210	107,157,079	96,037,936	11,119,143	[ 19,738,003]	
3215	929,082	891,919	37,163		
100	913,082	885,919	27,163		
110	216,457	203,784	12,673		
101	216,457	203,784	12,673		
	216,457	203,784	12,673	02	
				(=108,039)	
				.	2,654,400 * 1 * 12 = 31,853
				.	2,851,200 * 1 * 12 = 34,215
				.	3,497,560 * 1 * 12 = 41,971
				(=98,880)	
				.	2,520,000 * 1 * 12 = 30,240
				.	3,120,000 * 1 * 12 = 37,440
				.	2,600,000 * 1 * 12 = 31,200
				(=3,600)	

						300,000 * 1 * 12 = 3,600
101					(=5,938)	
						706,800 * 12 * 0.7 = 5,938
120	696,625	682,135	14,490			
201	276,671	290,395	13,724			
	276,671	290,395	13,724	01		
					< > (=60,191)	
					(=15,200)	
					-	150,000 * 12 = 1,800
					-	120,000 * 10 = 1,200
					-	120,000 * 10 = 1,200
					-	600,000 * 12 = 7,200
					-	150,000 * 12 = 1,800
					-	2,000,000 * 1 = 2,000
					(=21,380)	
					-	100,000 * 12 = 1,200
					-	100,000 * 10 = 1,000

					-		100,000 * 7 =	700
					-		150,000 * 12 =	1,800
					-		100,000 * 12 =	1,200
					-		1,090,000 * 12 =	13,080
					-		200,000 * 12 =	2,400
					.	(=23,611)		
					-		165,000 * 12 =	1,980
					-		100,000 * 10 =	1,000
					-		100,000 * 10 =	1,000
					-		400,000 * 12 =	4,800
					-		100,000 * 12 =	1,200
					-		669,250 * 12 =	8,031
					-		300,000 * 12 =	3,600
					-		2,000,000 * 1 =	2,000
					<	> (=73,080)		
					.	(=46,740)		
					-		2,500,000 * 12 =	30,000

					-		845,000 * 12 =	10,140
					-		3,000,000 * 2 =	6,000
					-		=	600
					.	(=9,200)		
					-		500,000 * 12 =	6,000
					-		150,000 * 12 =	1,800
					-		1,300,000 * 1 =	1,300
					-		100,000 * 1 =	100
					.	(=17,140)		
					-		650,000 * 12 =	7,800
					-		300,000 * 12 =	3,600
					-		200,000 * 12 =	2,400
					-		220,000 * 12 =	2,640
					-		700,000 * 1 =	700
					<	> (=4,200)		
					.	(=1,400)		
					-			

						$7,000 * 100 * 2 =$	1,400
.					(=1,400)		
-							
						$7,000 * 100 * 2 =$	1,400
.					(=1,400)		
-							
						$7,000 * 100 * 2 =$	1,400
<	>				(=125,040)		
.					(=56,040)		
-						$3,000,000 * 12 =$	36,000
-						$570,000 * 12 =$	6,840
-						$300,000 * 4 =$	1,200
-						$4,000,000 * 3 =$	12,000
.					(=31,800)		
-						$2,650,000 * 12 =$	31,800
.					(=37,200)		
-						$2,100,000 * 12 =$	25,200

201					-	300,000 * 12 = 3,600
					-	700,000 * 12 = 8,400
					< . > (=14,160)	
					. (=14,160)	
					-	400,000 * 12 = 4,800
					-	380,000 * 12 = 4,560
202	53,704	43,200	10,504			
203	53,704	43,200	10,504			
						(=22,000)
					. 가	900,000 * 10 = 9,000
					. 가	2,000,000 * 3 = 6,000
					. .	500,000 * 6 = 3,000
					. .	2,000,000 * 2 = 4,000
					(=8,600)	
				. .	660,000 * 10 = 6,600	
				. .	1,000,000 * 2 = 2,000	

						(=11,800)
						. 700,000 * 14 = 9,800
						. . 1,000,000 * 2 = 2,000
						(=11,304)
						. 3,420,000 * 2 = 6,840
						. 220,000 * 9 = 1,980
						. 36,000 * 15 = 540
						. 76,800 * 15 = 1,152
202						. 52,800 * 15 = 792
203	6,650	6,300	350			
	6,650	6,300	350	03		
203					( , , , )	
						7,000,000 * 95% = 6,650
301	359,600	342,240	17,360			
	359,600	342,240	17,360	09		
						(=196,600)
						. 5,000,000 * 12 = 60,000

301					·	5,000,000 * 12 * 2 = 120,000
					·Sales Rep	250,000 * 5 * 12 = 15,000
					·	400,000 * 1 * 4 = 1,600
						(=29,000)
					·	1,150,000 * 12 = 13,800
					·	550,000 * 12 * 2 = 13,200
					·Sales Rep	100,000 * 2 * 10 = 2,000
						(=134,000)
					·	2,500,000 * 12 = 30,000
					·	4,250,000 * 12 * 2 = 102,000
				·Sales Rep	200,000 * 2 * 5 = 2,000	
200	16,000	6,000	10,000			
220	16,000	6,000	10,000			
207	6,000	0	6,000			
207	6,000	0	6,000	02		
207					( ) =	6,000
405	10,000	6,000	4,000			



			10,000	6,000	4,000	01
						( )
						10,000,000 * 1 = 10,000

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